

Greenwood County

Estimated Economic Impact of Agriculture, Food, and Food Processing Sectors 10/3/14

11 agriculture, food, and food processing sectors were analyzed to determine their overall contribution to the Greenwood County economy.¹

These 11 sectors have a total direct output of approximately \$92 million and support 530.4 jobs in Greenwood County. Running the model for all 11 sectors simultaneously produces the following results:

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Aguigultura Contribution in Cusanward Co									
Agriculture Contribution in Greenwood Co									
Impact Type ²	Employment	%	Total Value	% of Gross	Output ³	% of Gross			
		Employment	Added ³	Regional		Regional			
		1 7		Product ⁴		Product			
Direct Effect	530.4	20%	20,103,986.6	11%	92,306,636.7	53%			
Indirect									
Effect	31.9	1%	3,539,481.4	2%	6,009,729.5	3%			
Induced									
Effect	43.7	2%	3,578,839.4	2%	5,834,656.8	3%			
Total Effect	605.9	23%	27,222,307.4	16%	104,151,023.0	59%			

As shown in the above table, agriculture, food, and food processing supports 605.9 jobs, or 23% of the entire workforce in the county. These industries provide a total economic contribution of approximately \$104 million, roughly 59% of Gross Region Product (GRP). As noted below in the calculation of Gross Regional Product, imports and institutional sales are subtracted. Therefore, counties that import a relatively large amount of goods and services will have a reduced GRP which may lead to agricultural output being greater than GRP.

Another metric used to calculate the importance of sectors in an economy is their value added as a percentage of GRP. Total value added by the 11 agriculture, food, and food processing sectors is approximately \$27 million, or 16% of the GRP. This indicates that personal income, business income, and taxes generated by these sectors account for 16% of the total economy.

¹ Article on building a contribution analysis in IMPLAN that avoids double counting: http://www.implan.com/index.php?option=com_content&view=article&id=660%3A660&catid=253%3AKB33&Itemid=70

² Direct, indirect, and induced effects sum together to estimate the total economic contribution in the state. **Direct effects** capture the contribution from agricultural and food products. **Indirect effects** capture the economic benefit from farms and agricultural businesses purchasing inputs from supporting industries within the state. **Induced effects** capture the benefits created when employees of farms, agricultural businesses, and the supporting industries spend their wages on goods and services within the state.

³ Value added = labor income + indirect business taxes + other property type income.

⁴ GRP = final demand of households + governments expenditures + capital + exports - imports - institutional sales.

 $^{5 \}text{ Output} = intermediate inputs} + value added.$

The following tables document the overall summary numbers of the model, top industries affected by employment and output, and a listing of all industries that were analyzed.

In the top ten by employment, Cattle ranching and farming is the top employer in the agriculture industry with 334.3 employees. This table also shows the amount of jobs that are created by the agriculture industry in Greenwood County.

Description	Total Employment	Total Output
Cattle ranching and farming	334.3	59,657,508.0
Grain farming	98.5	6,522,343.5
Oilseed farming	33.9	6,216,664.3
Animal production, except cattle and poultry and eggs	23.8	1,372,188.5
All other crop farming	19.3	8,010,485.5
Dairy cattle and milk production	9.7	2,236,339.8
Monetary authorities and depository credit intermediation activities	8.3	2,652,880.9
Wholesale trade businesses	8.0	1,323,792.8
Private hospitals	7.6	973,765.8
Food services and drinking places	7.1	359,016.8

The Cattle ranching and farming industry directly contributes approximately \$60 million to Greenwood County's economy. This table also shows how much revenue is generated in other industries by having a strong agriculture industry.

Description	Total Employment	Total Output
Cattle ranching and farming	334.3	59,657,508.0
All other crop farming	19.3	8,010,485.5
Flour milling and malt manufacturing	5.6	7,437,291.8
Grain farming	98.5	6,522,343.5
Oilseed farming	33.9	6,216,664.3
Monetary authorities and depository credit intermediation activities	8.3	2,652,880.9
Dairy cattle and milk production	9.7	2,236,339.8
Imputed rental activity for owner-occupied dwellings	0.0	1,842,014.3
Animal production, except cattle and poultry and eggs	23.8	1,372,188.5
Wholesale trade businesses	8.0	1,323,792.8

Below is a summary of all agriculture data with employment levels and output level. These values can tell how many jobs are represented by each agriculture sector and the output they contributed to Greenwood County's economy.

Oilseed farming 33.90 6,133,792.40 Grain farming 98.47 6,435,396.67 Vegetable and melon farming 0.17 102,820.62 Tree nut farming 0.34 99,369.67 All other crop farming 19.26 7,903,700.83 Cattle ranching and farming 334.34 58,860,713.96 Dairy cattle and milk production 9.69 2,206,470.97 Poultry and egg production 0.61 611,181.62 Animal production, except cattle and poultry and eggs 23.77 1,353,861.33 Support activities for agriculture and forestry 4.24 28,247.75 Flour milling and malt manufacturing 5.58 7,432,781.22	Description	Employment	Output
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All 105 counties in Kansas have Implan models and agriculture contribution summary. These values do not factor in the retail environment of food sales. Food retail is important, but in order to provide the most accurate picture of what production agricultural and processing contributes to Kansas, the retail sector was omitted.